



## Bob Westover

### Senior Vice President

#### Cresa Chicago

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#### Education

University of Michigan, Masters  
in Business Administration,  
Finance and Corporate Strategy  
Miami University, Bachelor of  
Science in Business  
Administration

Bob joined Cresa in 2016 after spending over 11 years in a senior-level role with the State of Illinois Department of Commerce. His primary responsibilities were in a business development capacity, where he vetted all in-bound economic incentive requests for the legitimacy of each business case, and determining the appropriate awards. During this time, Bob has developed a thorough understanding of state and local incentives across the Midwest and United States. When combined with his strong network of contacts, he provides a unique service and insight to its national client base.

#### Professional Experience

Prior to his time with the State of Illinois, Bob worked as a Director of Corporate Development for Steris Corporation. In this capacity, he led a team in the assessment of potential corporate acquisitions, closing four deals globally with a market value of over \$500 million.

Bob also worked at A.T. Kearney as an Associate in the Strategic Services group. During his tenure, Bob was responsible for the analysis of the corporate strategy of three Fortune 1000 clients, conducting valuations of the business lines, and recommending acquisition, divestiture, and/or capital deployment strategies to maximize shareholder value.