



Dean Uminski, CCIP, CECD is a Partner and leads the Economic Development, Site Selection & Business Incentives Advisory Practice for Crowe Horwath LLP. In this role, he is responsible for all aspects of economic development planning for clients, and various local regional and state economic development agencies. Mr. Uminski has performed site selection and economic development consultation services on over \$4.5 billion of capital investment for manufacturing, wholesale/distribution, call centers, retail, service, research and development, and corporate/regional home office related projects in 42 states and Canada. His work entails all aspects of economic development planning including; market analysis, marketing and branding planning, workforce development, strategic planning, capital improvement planning, site location assistance, financing, exit strategy planning, business attraction and expansion/retention planning, tax abatements, statutory and non-statutory tax credits and negotiations with local, regional and state economic development officials.

He is a frequent speaker on incentives for tax professionals and state & local economic development officials and has published numerous articles for Area Development and Site and Facility Magazines, Institute for Professionals in Taxation and the AICPA Tax Advisor. Mr. Uminski received his BS in Business from the Indiana Kelley School of Business in Bloomington and currently serves as the CCIP Certification Chair for IPT and is a member of the International Economic Development Council.