

# Leslie Hobson



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Leslie is a Senior Manager in EY's Location Investment Services– leading the Chicago credits and incentives practice. Leslie focuses on assisting both domestic and global in-bound clients as they evaluate the alternatives that align with their investment strategy. She has relationships with a variety of state and local economic development officials located across the country and her primary clients include large multinational companies across various industries . With more than 10 years of experience, she helps clients to understand incentives triggers, identify and secure funding opportunities, obtain economic impact studies, benchmarking studies, feasibility analyses and incentives compliance.

Leslie was recently the project leader coordinating the site selection and negotiated incentives for a global manufacturer looking to relocate it's headquarters within the Midwest. The negotiated incentives included statutory and legislative changes to account for the client's unique tax structure.

She currently serves as the primary advisor for a Fortune 50 retailer, responsible for the management of their discretionary incentives and statutory credit opportunities.

Leslie manages multiple incentive engagements for a Fortune 50 manufacturer which include negotiating expansion and consolidation projects as well as securing federal credits and identifying applicable federal grants. The negotiated programs have included income/franchise tax credits, sales/use tax exemptions and refunds, property tax abatements, federal and state cash grants, training grants, low interest financing, utility rate reductions, sustainable incentives, and infrastructure improvements.

Leslie holds a Bachelor of Science degree in Business Administration from Miami University and a Master of Accountancy from Indiana University. Leslie is also a Certified Public Accountant in Illinois.