



# GINOVUS®



## Leslie Wagner // Senior Principal

Leslie leads clients through the location modeling, site selection, and incentive procurement process. Her work includes managing new facility development, expansion, consolidation, and relocation of Fortune 500, life sciences, manufacturing, distribution, and information technology clients. Leslie has successfully closed transactions resulting in over \$570 million in capital investment and over 8,000 new jobs. Her expertise at negotiating and coordinating initiatives with economic development organizations, while synchronizing activities with government agencies, provides a significant advantage to Ginovus clients throughout North America.

Leslie brings over 25 years of experience to Ginovus clients in commercial real estate, project management, and development planning activities for governmental and not-for-profit companies. Leslie worked with the Indiana Economic Development Corporation as a project manager and is a frequent speaker at local, regional, and national economic development events, and has authored articles in publications across the United States and Canada. Leslie provides counsel on community redevelopment, planning, job creation and retention, infrastructure, research and development, regulatory environment, and economic development incentive programs.

## Background //

- B.A., Business Administration, Franklin College
- Graduate, The Economic Development Institute, International Economic Development Council, University of Oklahoma
- Midwest Real Estate Hall of Fame Inductee

## Interests //

- Board Member, IndyCREW
- Passionate about mentoring young people
- Loves sports, especially outside